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- 1. Value proposition**
- 2. What we do**
- 3. How we do it**
- 4. Service organization**
- 5. Our team**
 - A. Our network**
 - B. Tools for service delivery**
 - C. Sample service deliverables**
 - D. Credentials n' experiences**
 - E. Areas of interest**
 - F. Why Chile?***

1. Value Proposition

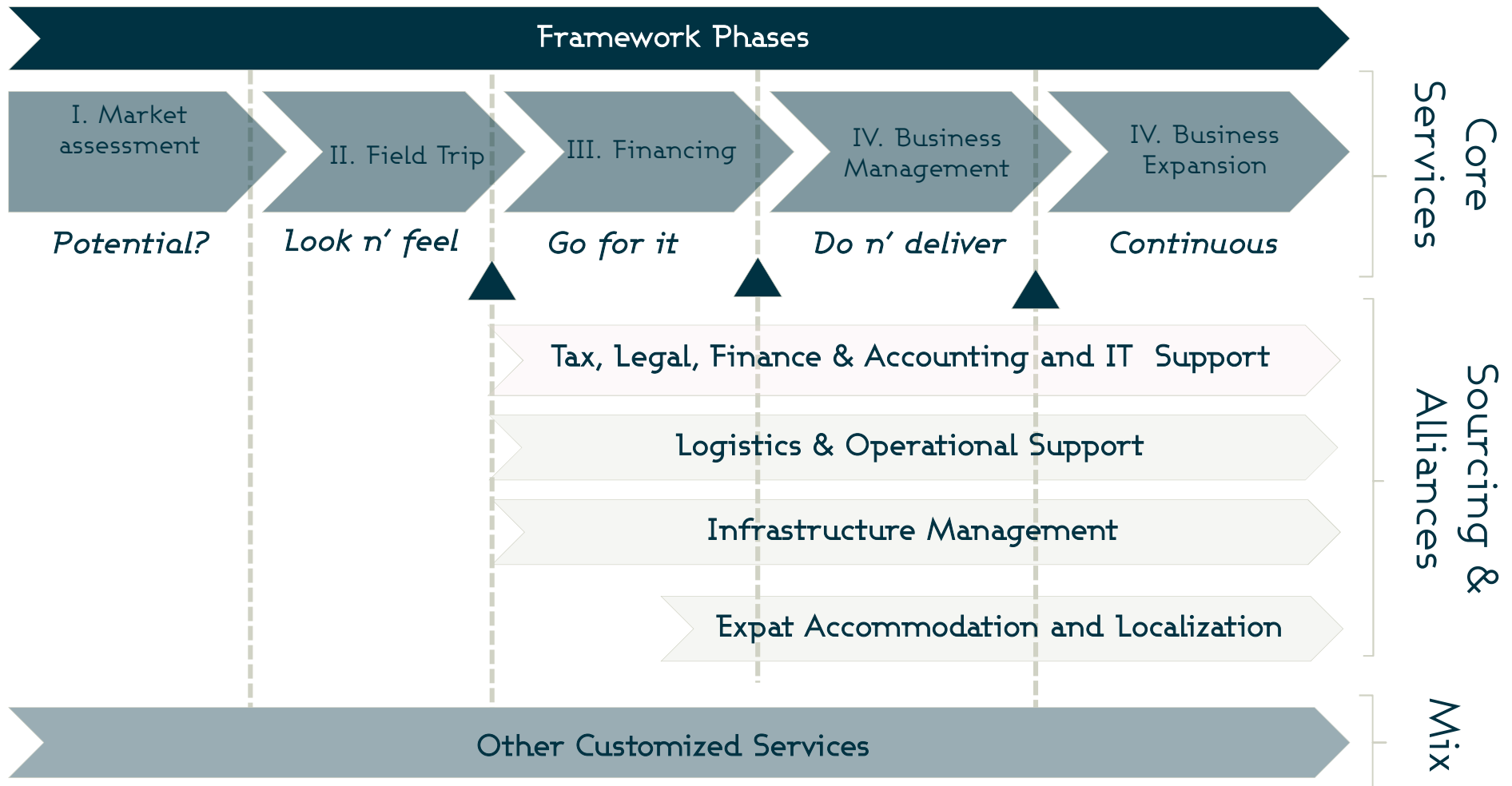
We're a professional service firm that help Companies to grow, accelerating its introduction and positioning in the Latin American Market through Chile*

We provide:

- An end to end model that will help your Company throughout your business development lifecycle.
- “*Hands on*” business development partnership.
- Our professional network and expertise at your service.
- Tailored services to suit your specific reality and needs.
- Business in Latina America know how.
- Straight forward business vision to deliver benefits.

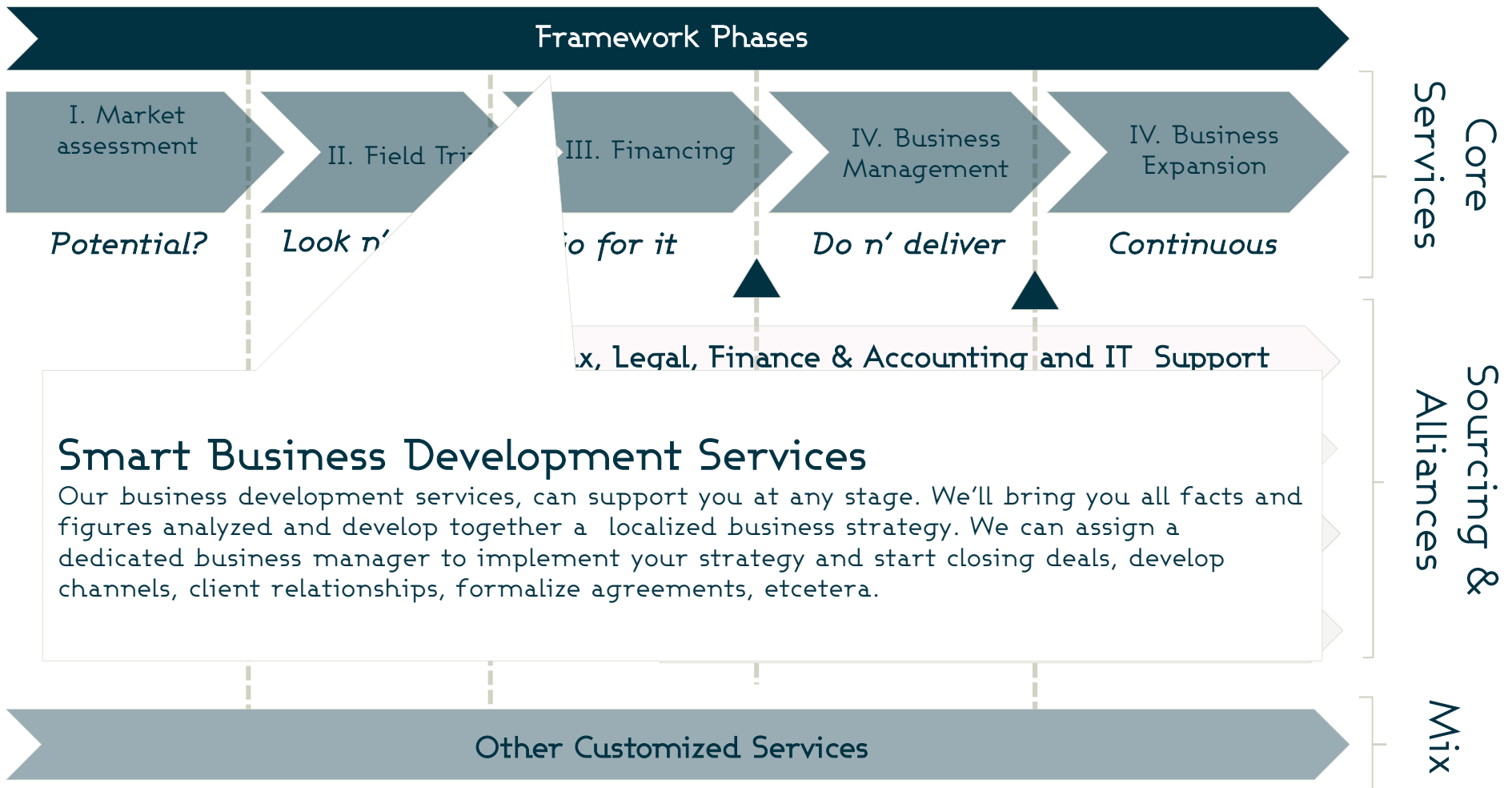
2. What we do?

Follows our framework for client services...



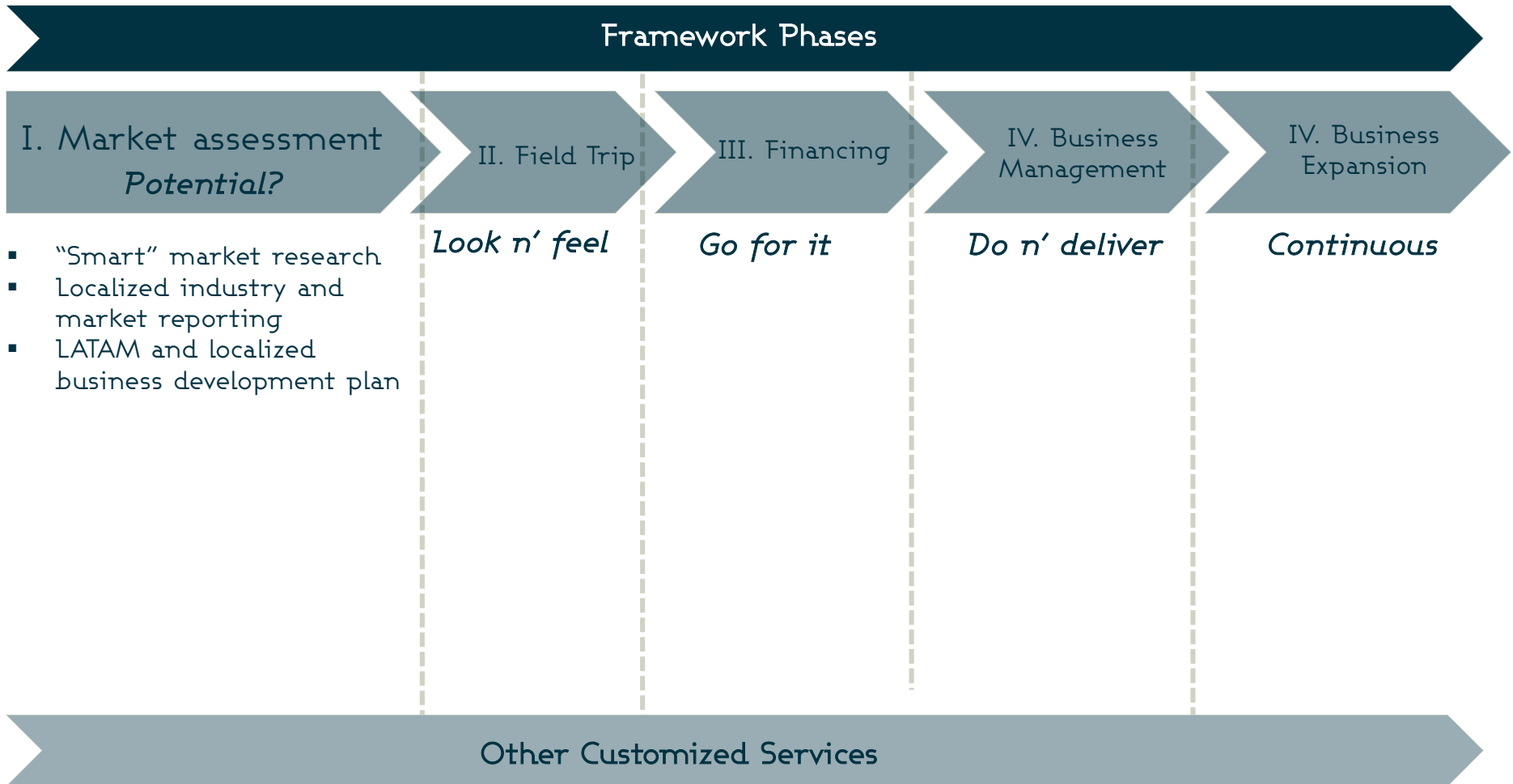
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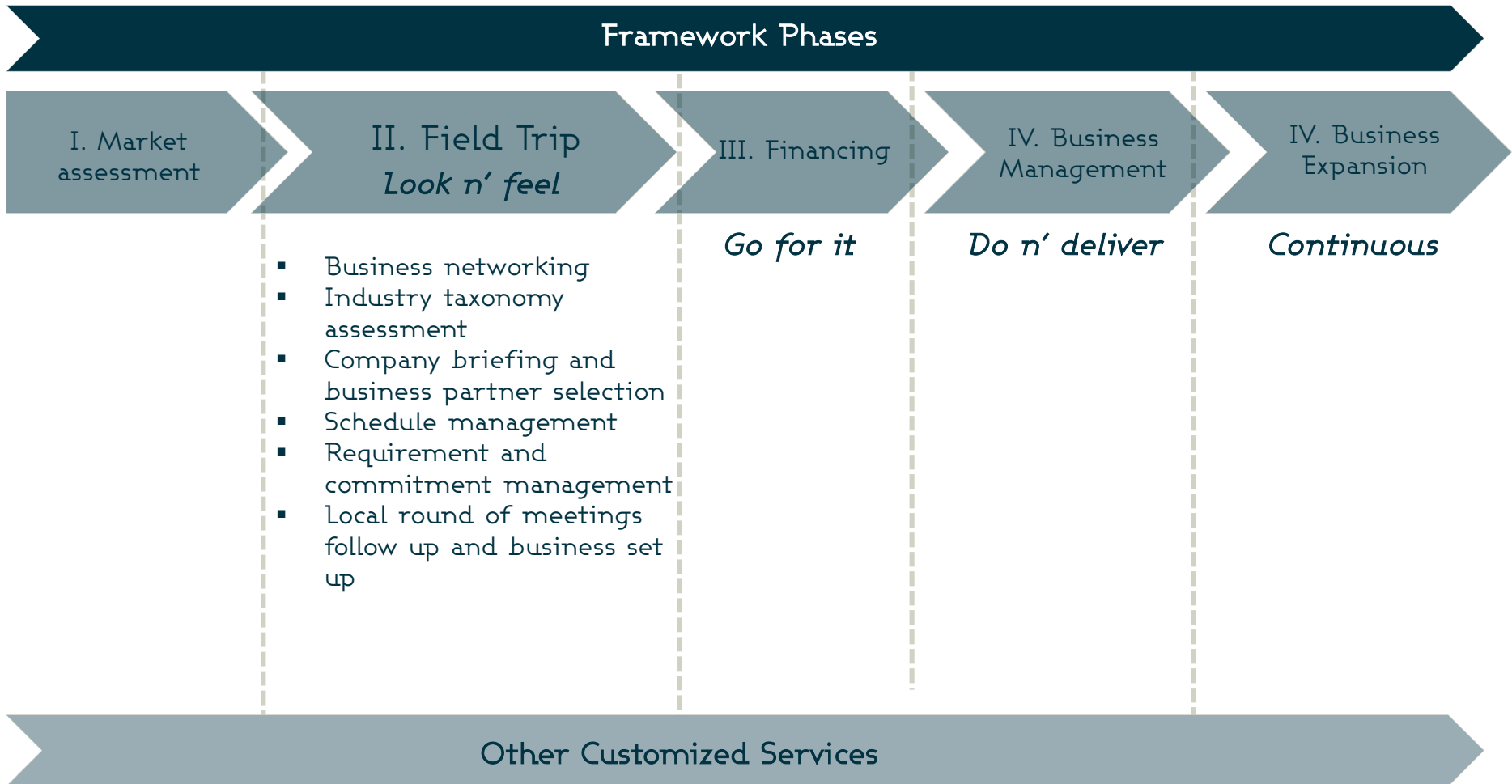
2. What we do?

Service description...



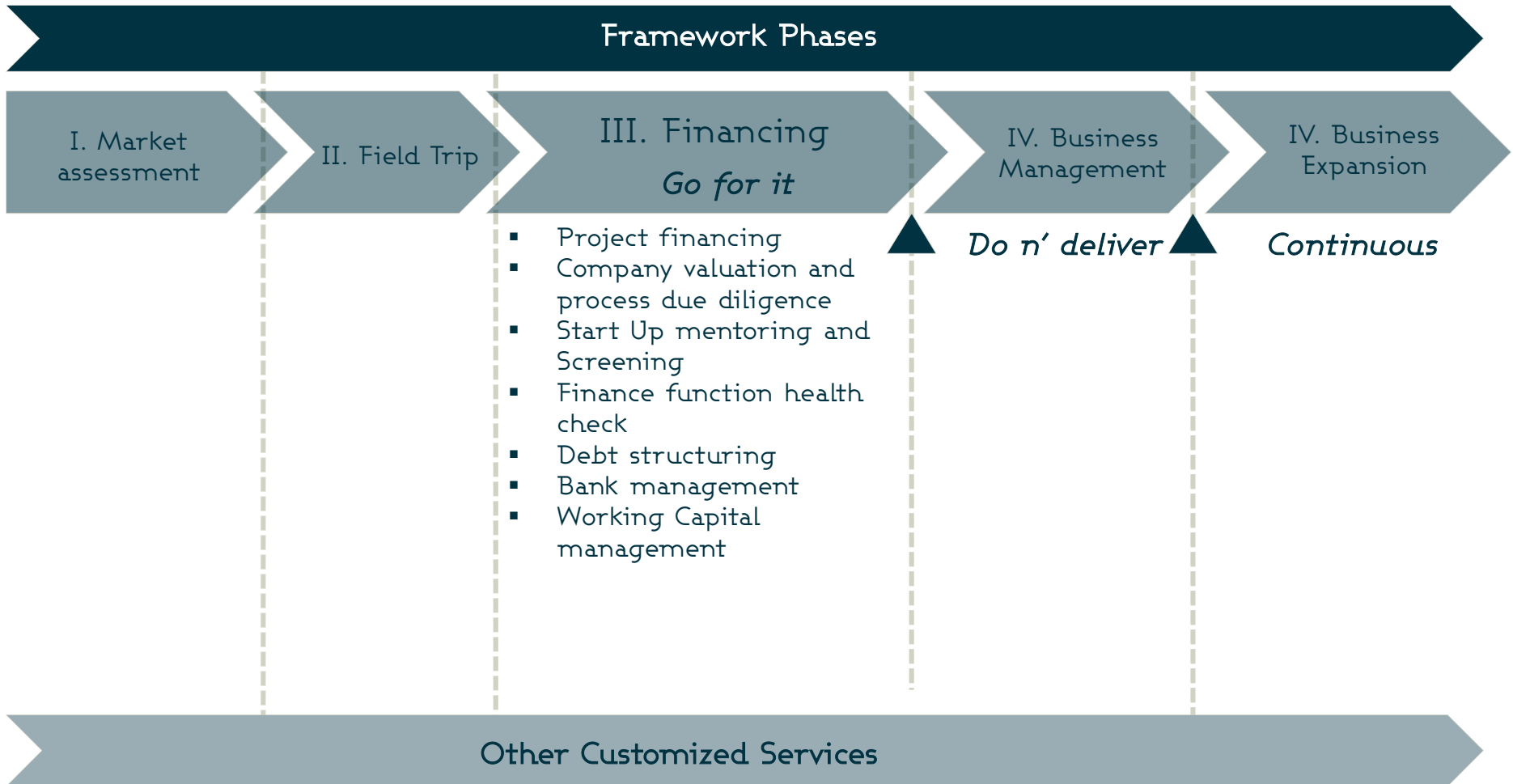
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Service description...



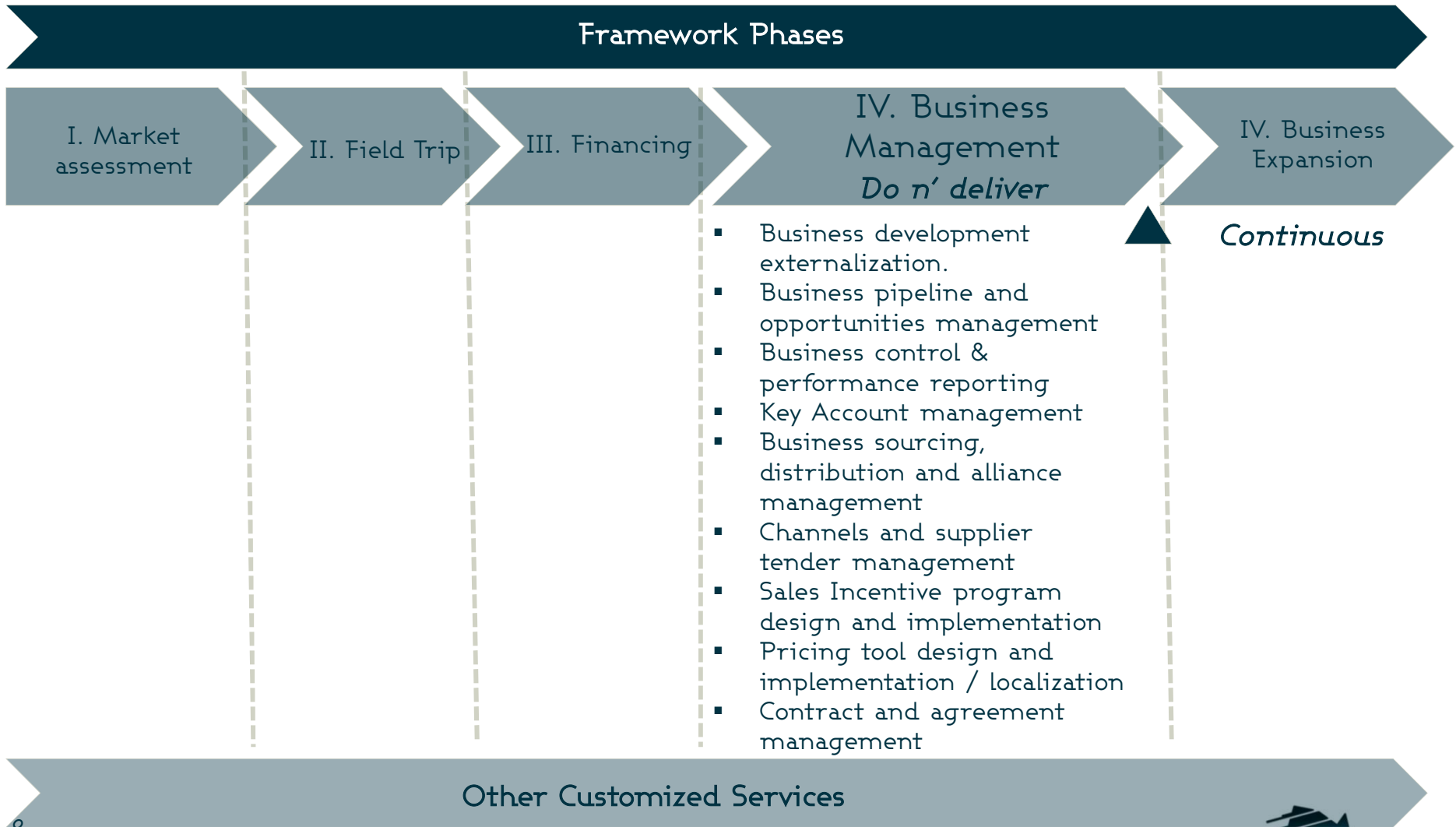
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Service description...



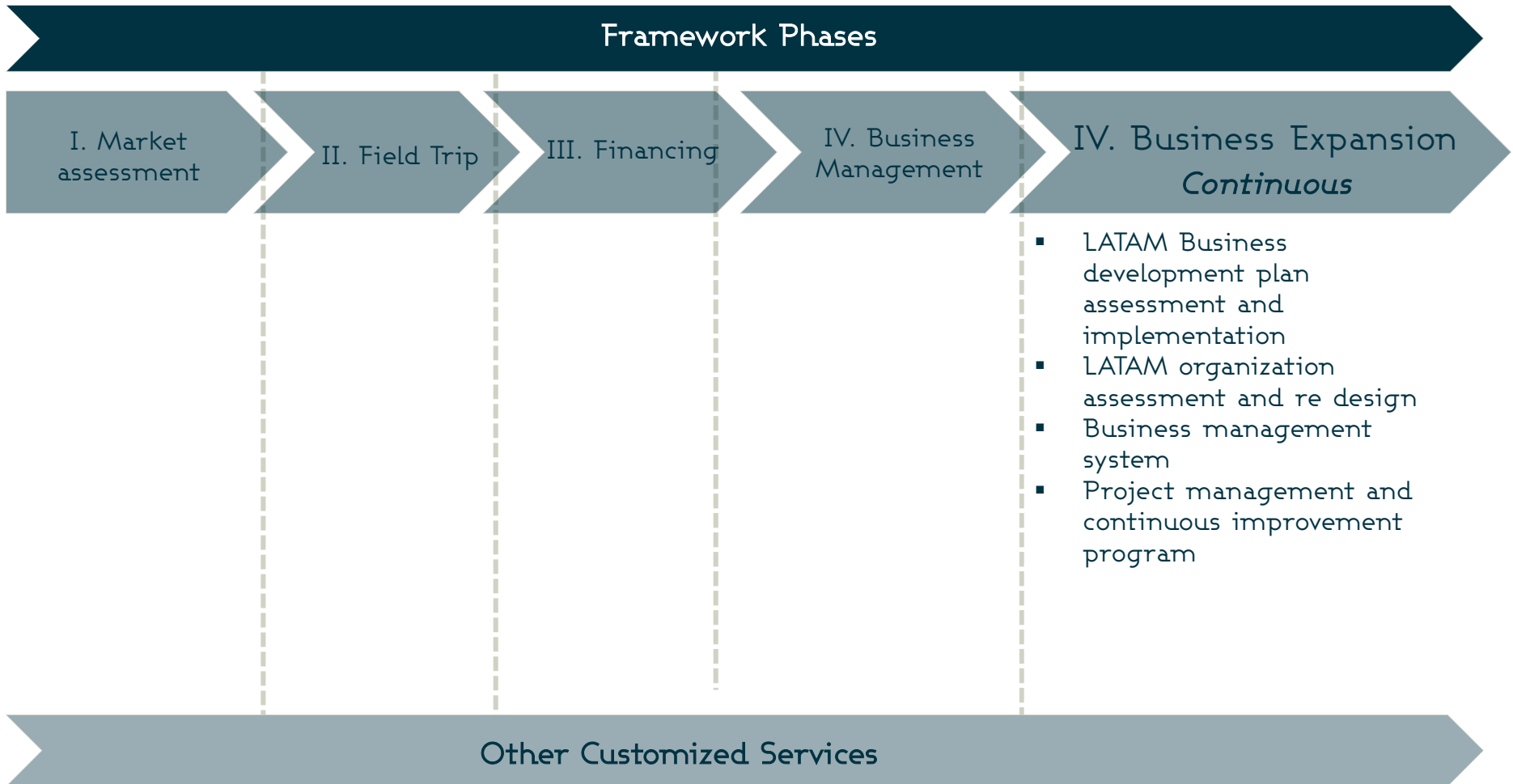
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Service description...



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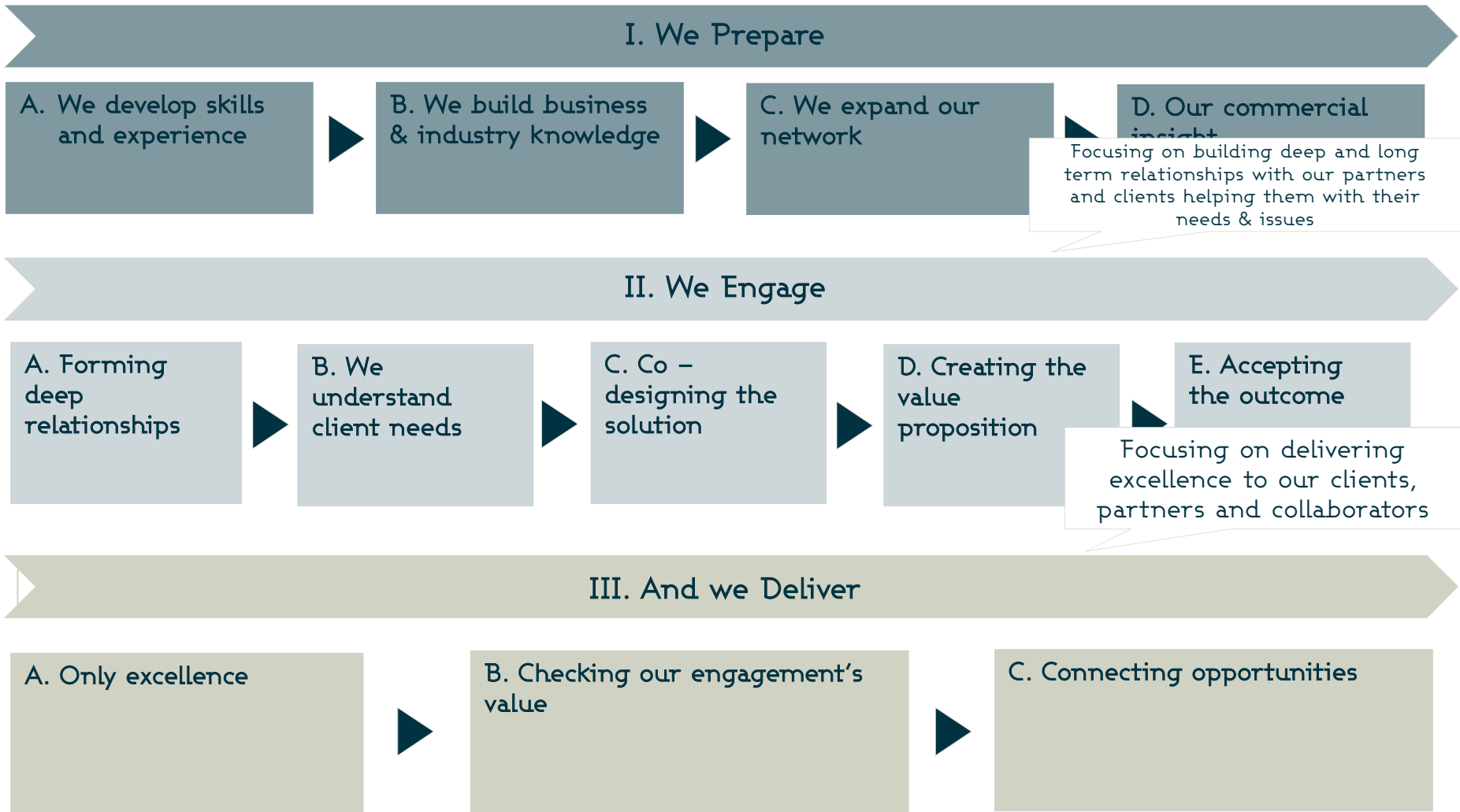
Service description...



3. How we do it?

Our value chain defines the way we do business...

Focusing on the development of our people to engage clients, build trust and create value



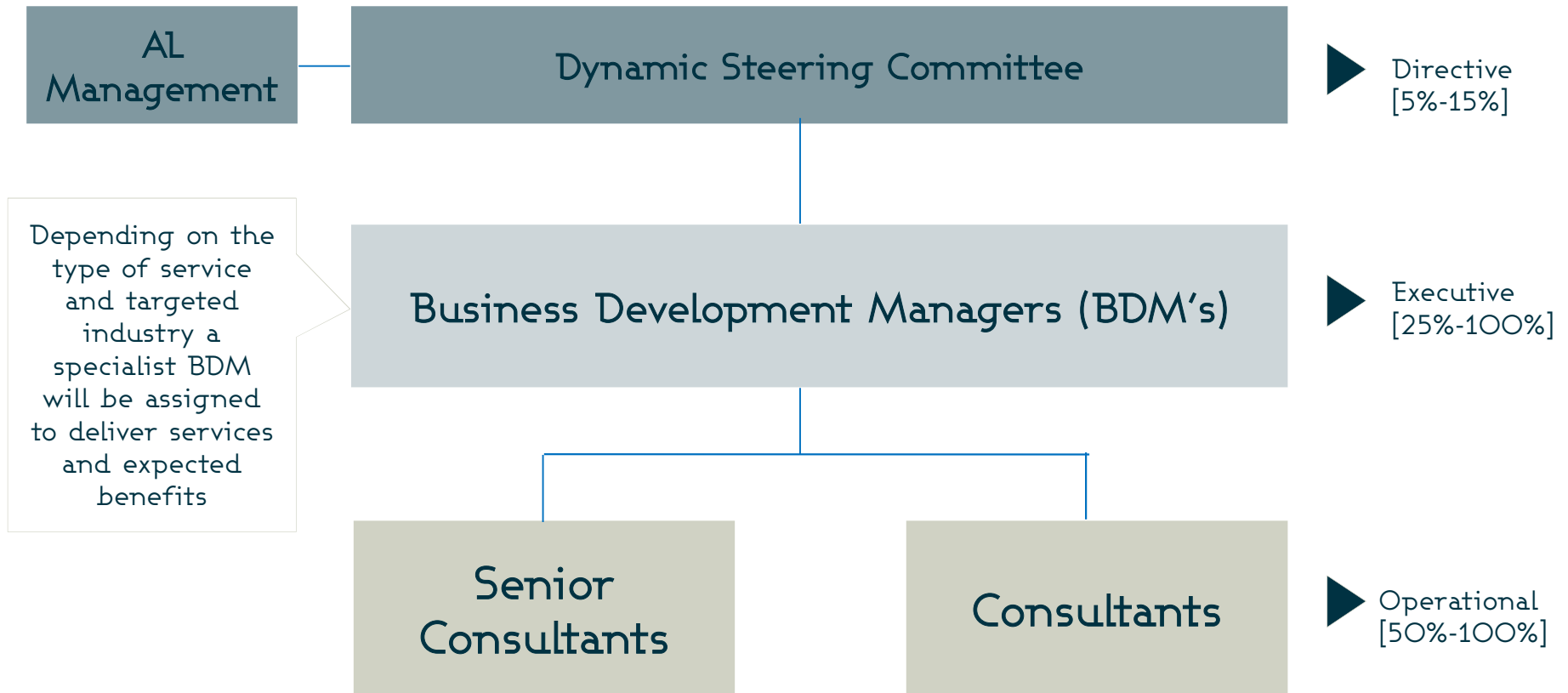
We provide routes to new potential markets and customers...



4. Project Organization

Follows our generic **project organization** for serv

Depending on the client a specialist steering committee (dynamic composition) will provide direction



Our effort and resource allocation, will vary depending on the type of service. Every type of service has a **mix of allocation** at each level that ensures quality delivery. During service agreement assignation will be defined along with the **quality assurance** process.

4. Our Team



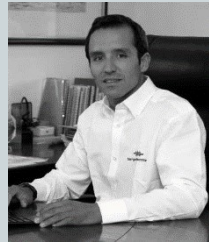
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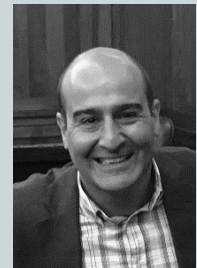
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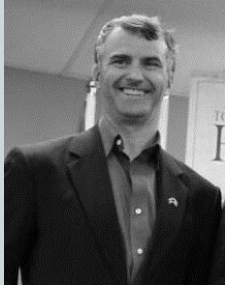
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4. Our Team



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