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## *Appendix A. Our Network*

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Our *network* is formed by over 10.000 professionals in the following core industries and sectors

- We only included here main players.
- We focused only in Companies with regional reach.
- For each primary industry and sector, we have also reach to related Companies: intermediators or brokers, specific product suppliers, niche players, distribution channels, professional serviced, etcetera.

These industry related Companies, could also suit to penetrate and position yourself in the local market.



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